NOTICE OF INTENT TO AWARD

Request for Proposal: RFP#5488

TITLE: Collaboration Solution for Hardware and Software

Dear Vendors:

After careful review, the University is awarding this procurement to ConvergeOne.

The University appreciates your organization's interest and encourages your organization to continue to participate in the University's procurement processes. In addition, we would like to thank each vendor for your time and efforts in preparing a response to this RFP.

Sincerely,

Mertha George

Mertha George Purchasing Agent mgeorge@alcorn.edu

Evaluation Criteria	ConvergeOne	Cspire
Price (35):	35	35
Ability for Proposed Solution to meet ASU intended requirements (25 points):	25	25
Ability to Provide and Perform the Required Services for the Contract (15 points):	15	15
References (15 points):	15	15
Value Added Services Description, Products and/or Services (10 points):	10	10
Total Points	100	100
Use a scale from zero to 35 (0 being the worst and 35 being the best)		

15	10	A minimum of five (5) customer references for product and/or services of similar scope dating within past 3 years
		Use a scale from zero to 15 (0 being the worst and 15 being the best).
Cspire	ConvergeOne	4. References (15 points)
12	11	Average Score
10	15	Quality of line items available compared to normal participating entity standards.
10	10	Quantity of line items available that are commonly purchased by the entity
10	10	Past experience providing services to ASU
15	10	Vendor's ability to perform towards above requirements and desired specifications.
10	10	Number of line items delivered complete within the normal delivery time as a percentage of line items ordered.
15	10	Product Delivery within participating entities specified parameters
Name and the second		Use a scale from zero to 15 (0 being the worst and 15 being the best).
Cspire	ConvergeOne	3. Ability to Provide and Perform the Required Services for the Contract (15 points)
23	22	Average Score
25	20	Ability to interoperate with existing video solutions and hardware
25	20	Ability to monitor and manage rooms
20	25	Camera positioning and ability to track speaker and participants
25	20	Capabilities to support integration with learning management solution (Canvas)
20	25	Ease of use
		Use a scale from zero to 25 (0 being the worst and 25 being the best).
Cspire	ConvergeOne	2. Ability for Proposed Solution to meet ASU intended requirements (25 points)
33	30	Average Score
30	30	warranties, etc. available from a particular bidder and the pricing per item.
35	30	Prices listed will be used to establish both the extent of a vendor's product lines, services,
35	30	Electronic Price Lists
		Use a scale from zero to 35 (0 being the worst and 35 being the best).
Cspire	Convergeone	i. rice (35 poins)

15 Cspire 10 10 10 10	Average Score 10 ConvergeOne 10 10 8 10 Average Score 9 Total Score 16.43
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Average Score to 35 (0 being the worst and 35 being the best). ConvergeOne Ceptre and in the control of a vendor's product lines, services, and will be used to establish both the extent of a vendor's product lines, services, and will be used to establish both the extent of a vendor's product lines, services, and will be used to establish both the extent of a vendor's product lines, services, and will be used to establish both the extent of a vendor's product lines, services, and will be used to establish both the extent of a vendor's product lines, services, and will be used to establish both the extent of a vendor's product lines, services, and will be used to establish both the extent of a vendor's product lines, services, and will be used to establish both the extent of a vendor's product lines and the pricing per liem. Average Score ConvergeOne Ceptre on the convergeOne III of the reverse and 15 being the best). To Provide and Perform the Required Services for the Contract (15 points) Average Score ConvergeOne Ceptre of line items available to appreciate with existing video solutions and hardware Average Score ConvergeOne of line items available compared to normal participating entity standards. Average Score II 2 10 of line items available compared to normal participating entity standards. Average Score ConvergeOne Ceptre of line items available compared to normal participating entity standards. Average Score ConvergeOne Ceptre of line items available Score ConvergeOne Ceptre of line items available compared to normal participating entity standards. Average Score ConvergeOne Ceptre of Ceptre of line items available Score ConvergeOne Ceptre of line items available Score ConvergeOne Ceptre of line items available score line line items available score line items available score line items	15	15	A minimum of five (5) customer references for product and/or services of similar scope dating within past 3 years
ConvergeOne			Use a scale from zero to 15 (0 being the worst and 15 being the best).
ConvergeOne 30 30 30 30 30 30 30 3	Cspire	ConvergeOne	4. References (15 points)
ConvergeOne	10	12	Average Score
ConvergeOne 30 30 30 30 30 30 30 3	10	12	Quality of line items available compared to normal participating entity standards.
ConvergeOne 30 30 30 30 30 30 30 3	10	12	Quantity of line items available that are commonly purchased by the entity
ConvergeOne 30 30 30 30 30 30 30 3	12	12	Past experience providing services to ASU
ConvergeOne 30 30 30 30 30 30 30 3	10	12	Vendor's ability to perform towards above requirements and desired specifications.
ConvergeOne 30 30 30 30 30 30 30 3	10	12	Number of line items delivered complete within the normal delivery time as a percentage of line items ordered.
ConvergeOne 30 30 30 30 30 30 30 3	10	12	Product Delivery within participating entities specified parameters
ConvergeOne 30 30 30 30 30 30 30 3			Use a scale from zero to 15 (0 being the worst and 15 being the best).
ConvergeOne 30 30 30 30 30 30 30 3	Cspire	ConvergeOne	3. Ability to Provide and Perform the Required Services for the Contract (15 points)
ConvergeOne 30 30 30 30 30 30 30 3	12	25	Average Score
ConvergeOne 30 30 30 30 30 30 30 3	10	25	Ability to interoperate with existing video solutions and hardware
ConvergeOne 30 Ines, services, Average Score 5 points) Average Score ConvergeOne 25 1vas) 25	15	25	Ability to monitor and manage rooms
ines, services, Average Score 5 points) Average Score ConvergeOne 25 25	ۍ.	25	Camera positioning and ability to track speaker and participants
ines, services, Average Score Spoints) Average Score ConvergeOne 25	20	25	Capabilities to support integration with learning management solution (Canvas)
Ines, services, Average Score 5 points) ConvergeOne Average Score ConvergeOne	10	25	Ease of use
ines, services, Average Score 5 points) ConvergeOne Average Score ConvergeOne			Use a scale from zero to 25 (0 being the worst and 25 being the best).
ines, services, Average Score ConvergeOne 30 30 20	Cspire	ConvergeOne	2. Ability for Proposed Solution to meet ASU intended requirements (25 points)
ines, services, ConvergeOne 30 30	15	20	Ауегаде Score
ConvergeOne 30 30	000000000000000000000000000000000000000		warranties, etc. available from a particular bidder and the pricing per item.
ero to 35 (0 being the worst and 35 being the best). ConvergeOne 30 30	20	30	Prices listed will be used to establish both the extent of a vendor's product lines, services,
ConvergeOne	25	30	Electronic Price Lists
ConvergeOne			Use a scale from zero to 35 (0 being the worst and 35 being the best).
	Cspire	ConvergeOne	1. Price (35 points)

Total Score 16.07	Average Score 8	Customer Service 10	Minority and Women Business Enterprise (MWBE) and (HUB) Participation 5	Marketing and Training	Use a scale from zero to 10 (0 being the worst and 10 being the best).	5. Value Added Services Description, Products and/or Services (10 points) ConvergeOne	Average Score 15
11.80	7	5	10	5		e Cspire	15

Evaluation Criteria	ConvergeOne	Cspire
Price (35):	35	35
Ability for Proposed Solution to meet ASU intended requirements (25 points):	25	25
Ability to Provide and Perform the Required Services for the Contract (15 points):	15	15
References (15 points):	15	15
Value Added Services Description, Products and/or Services (10 points):	10	10
Total Points	100	100
Use a scale from zero to 35 (0 being the worst and 35 being the best)		

15	15	A minimum of fine (E) quick properties product and for somions of similar soons deline within past 3 works
		Use a scale from zero to 15 (0 being the worst and 15 being the best).
Cspire	ConvergeOne	4. References (15 points)
10	14	Average Score
10	15	Quality of line items available compared to normal participating entity standards.
15	15	Quantity of line items available that are commonly purchased by the entity
Cri	15	Past experience providing services to ASU
00	15	Vendor's ability to perform towards above requirements and desired specifications.
10	12	Number of line items delivered complete within the normal delivery time as a percentage of line items ordered.
10	12	Product Delivery within participating entities specified parameters
A CONTRACTOR OF THE PARTY OF TH		Use a scale from zero to 15 (0 being the worst and 15 being the best).
Cspire	ConvergeOne	3. Ability to Provide and Perform the Required Services for the Contract (15 points)
13	25	Average Score
10	25	Ability to interoperate with existing video solutions and hardware
10	25	Ability to monitor and manage rooms
ō	25	Camera positioning and ability to track speaker and participants
20	25	Capabilities to support integration with learning management solution (Canvas)
15	25	Ease of use
		Use a scale from zero to 25 (0 being the worst and 25 being the best).
Cspire	ConvergeOne	2. Ability for Proposed Solution to meet ASU intended requirements (25 points)
20	30	Average Score
20	30	warranties, etc. available from a particular bidder and the pricing per item.
20	30	Prices listed will be used to establish both the extent of a vendor's product lines, services,
20	30	Electronic Price Lists
Section of the last		Use a scale from zero to 35 (0 being the worst and 35 being the best).
ander	Couveine	1. Fine (as poins)

Average Score	15	15
5. Value Added Services Description, Products and/or Services (10 points)	ConvergeOne	Cspire
Use a scale from zero to 10 (0 being the worst and 10 being the best).		O A PART AND A STATE OF
Markeling and Training	10	
Minority and Women Business Enterprise (MWBE) and (HUB) Participation	10	4
Customer Service	10	5
Average Score	10	w
Total Score	18.80	12.13

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References (15 points): Value Added Services Description, Products and/or Services (10 points): 15	15 10 100
	100 100
10	100
	100

1. Price (35 points)	ConvergeOne	Cspire
Use a scale from zero to 35 (0 being the worst and 35 being the best).		
Electronic Price Lists	35	26
Prices listed will be used to establish both the extent of a vendor's product lines, services,		
warranlies, etc. available from a parlicular bidder and the pricing per item.		
Average Score	12	9
2. Ability for Proposed Solution to meet ASU intended requirements (25 points)	ConvergeOne	Cspire
Use a scale from zero to 25 (0 being the worst and 25 being the best).		AND DESCRIPTION OF THE PERSON NAMED IN
Ease of use	25	25
Capabilities to support integration with learning management solution (Canvas)	25	25
Carnera positioning and ability to track speaker and participants	25	23
Ability to monitor and manage rooms	25	23
Ability to interoperate with existing video solutions and hardware	24	25
Average Score	25	24
3. Ability to Provide and Perform the Required Services for the Contract (15 points)	ConvergeOne	Cspire
Use a scale from zero to 15 (0 being the worst and 15 being the best).		
Product Delivery within participating entities specified parameters	15	15
Number of line items delivered complete within the normal delivery time as a percentage of line items ordered.	15	15
Vendor's ability to perform towards above requirements and desired specifications.	15	15
Past experience providing services to ASU	15	15
Quantity of line items available that are commonly purchased by the entity	15	15
Quality of line items available compared to normal participating entity standards.	15	15
Average Score	5	15
4. References (15 points)	ConvergeOne	Cspire
Use a scale from zero to 15 (0 being the worst and 15 being the best).		100
A minimum of five (5) customer references for product and/or services of similar scope dating within past 3 years	15	15

0 points) isf).	14.57	15.29	Total Score
0 points) ConvergeOne 10 10 10	10	10	Average Score
0 points) ConvergeOne 10	10	10	Customer Service
oints) ConvergeOne	10	10	Minority and Women Business Enterprise (MWBE) and (HUB) Participation
oints) ConvergeOne ConvergeOne	30	10	Markeling and Training
ConvergeOne			Use a scale from zero to 10 (0 being the worst and 10 being the best).
Visitable section 10	Cspire	ConvergeOne	5. Value Added Services Description, Products and/or Services (10 points)
Average Score	15	15	Average Score

Evaluation Criteria	ConvergeOne	Cspire
Price (35):	35	35
Ability for Proposed Solution to meet ASU intended requirements (25 points):	25	25
Ability to Provide and Perform the Required Services for the Contract (15 points):	15	15
References (15 points):	15	15
Value Added Services Description, Products and/or Services (10 points):	10	10
Total Points	100	100
Use a scale from zero to 35 (0 being the worst and 35 being the best)		

10	5	A minimum of five (5) customer references for product and/or services of similar scope dating within past 3 years
		Use a scale from zero to 15 (0 being the worst and 15 being the best).
Cspire	ConvergeOne	4. References (15 points)
13	10	Average Score
15	10	Quality of line items available compared to normal participating entity standards.
15	10	Quantity of line items available that are commonly purchased by the entity
15	0	Past experience providing services to ASU
15	10	Vendor's ability to perform towards above requirements and desired specifications.
Сı	15	Number of line items delivered complete within the normal delivery time as a percentage of line items ordered.
15	15	Product Delivery within participating entities specified parameters
SOUTH STATE OF STATE	THE REAL PROPERTY.	Use a scale from zero to 15 (0 being the worst and 15 being the best).
Cspire	ConvergeOne	3. Ability to Provide and Perform the Required Services for the Confract (15 points)
23	21	Average Score
15	10	Ability to interoperate with existing video solutions and hardware
25	25	Ability to monitor and manage rooms
25	25	Camera positioning and ability to track speaker and participants
25	20	Capabilities to support integration with learning management solution (Canvas)
25	25	Ease of use
		Use a scale from zero to 25 (0 being the worst and 25 being the best).
Cspire	ConvergeOne	2. Ability for Proposed Solution to meet ASU intended requirements (25 points)
32	33	Average Score
30	30	warranties, etc. available from a particular bidder and the pricing per item.
35	35	Prices listed will be used to establish both the extent of a vendor's product lines, services,
30	35	Electronic Price Lists
		Use a scale from zero to 35 (0 being the worst and 35 being the best).
cspire	ConvergeOne	i. rnce (35 points)

5. Value Added Services Description, Products and/or Services (10 points)	Average Score	5 ConvergeOne	10 Cspire
Use a scale from zero to 10 (0 being the worst and 10 being the best).			Office and an artist of the second
Marketing and Training		- 01	10
Minority and Women Business Enterprise (MWBE) and (HUB) Participation		N/A	N/A
Customer Service		N/A	N/A
	Average Score	S	မ
	Total Score	14.53	16.27

Transition control	CONTACTOR	Cspare
Price (35):	35	35
Ability for Proposed Solution to meet ASU intended requirements (25 points):	25	25
Ability to Provide and Perform the Required Services for the Contract (15 points):	15	15
References (15 points):	15	15
Value Added Services Description, Products and/or Services (10 points):	10	10
Total Points	100	100
Use a scale from zero to 35 (0 being the worst and 35 being the best)		

		A minimum of fig. (f)
		Use a scale from zero to 15 (0 being the worst and 15 being the best).
Cspire	ConvergeOne	4. References (15 points)
12	15	Average Score
10	15	Quality of line items available compared to normal participating entity standards.
10	15	Quantity of line items available that are commonly purchased by the entity
15	15	Past experience providing services to ASU
10	15	Vendor's ability to perform towards above requirements and desired specifications.
15	15	Number of line items delivered complete within the normal delivery time as a percentage of line items ordered.
10	15	Product Delivery within participating entities specified parameters
		Use a scale from zero to 15 (0 being the worst and 15 being the best).
Cspire	ConvergeOne	3. Ability to Provide and Perform the Required Services for the Contract (15 points)
21	25	Average Score
20	25	Ability to interoperate with existing video solutions and hardware
25	25	Ability to monitor and manage rooms
20	25	Camera positioning and ability to track speaker and participants
20	25	Capabilities to support integration with learning management solution (Canvas)
20	25	Ease of use
		Use a scale from zero to 25 (0 being the worst and 25 being the best).
Cspire	ConvergeOne	2. Ability for Proposed Solution to meet ASU intended requirements (25 points)
32	35	Average Score
30	35	warranties, etc. available from a particular bidder and the pricing per item.
30	35	Prices listed will be used to establish both the extent of a vendor's product lines, services,
35	35	Electronic Price Lists
		Use a scale from zero to 35 (0 being the worst and 35 being the best).
Cspire	Convergeone	1. FICE (39 points)

	Avera	Customer Service Customer Service	Minority and Women Business Enterprise (MWBE) and (HUB) Participation	Marketing and Training	Use a scale from zero to 10 (0 being the worst and 10 being the best).	5. Value Added Services Description, Products and/or Services (10 points)	Ауега
Total Score	Average Score					The state of the s	Average Score
17.00	10	10	10	10	THE PERSON NAMED IN COLUMN TO SERVICE AND	ConvergeOne	0
14.87	10	10	10	10		Cspire	0